



1st Quarter 2016 Edition

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Barb Young

CenturyLink



Beginning the Big Build Year

92 companies participated as exhibitors!! During the one and a half day event, educational seminars were provided by:

ZyXEL – Creating Bridges in the Modern Digital Home

NW Technology Sales – Testing for Triple Play

Metaswitch – Business Hosted Voice – Engineering to Sales to Roll Out

Structured – The Life Cycle of an Advanced Targeted Cyber Attack

Rep Com International – Actively Managing Remote Batteries & Solving GPON Network Problems

Commscope – Fiber Indexing

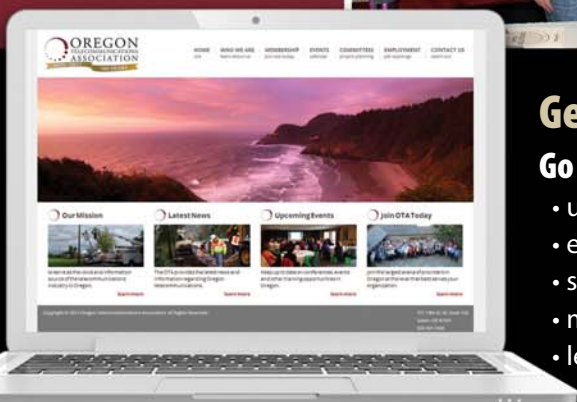
Dura-Line – Why Micro Trench?

Kadence – Special Circuit Management Trends & Best Practices

Clearfield – Reducing the Cost of a Broadband Deployment with Pushable Fiber

ESPi – FCC Has Ruled on 8-hour Battery Backup...Are you Ready?

Continued, See BOOM



Get informed 24/7/365

Go to www.ota-telecom.org

- up-to-date industry news
- event calendar
- seminar information
- member directory
- legislative updates

Show off your stuff...

Are you a new member? Would you like your fellow OTA members to notice your company and products? If so, this quarterly online newsletter is a great way to be seen and make new contacts!

Contact the OTA office today!

503.581.7430

A special kudos to the ITA Showcase Board of Directors for putting together another successful event!

ITA President
Mark Johnson
North Sky Communications

ITA Vice President
Diane Garcia
Walker and Associates

ITA Showcase Coordinator
Deb Low
Graphic Design Unlimited

Jim Brett
Garybar

Gabe Chillous
Nelson Truck Equipment

Chris Dinwoodie
Corning

Sev Giles
Techtel Marketing

And many, many thanks to our sponsors — we do so appreciate the continual support of this event!!

(These folks sponsored The Showcase across the board — Thank you!!)

Corning • General Pacific

Gold Sponsors:

Clearfield • Commscope • Ditch Witch • EnerSys • Graybar
KGP Logistics • Metaswitch • Power & Tel
Primex Manufacturing • Nelson Truck Equipment
North Sky Communications

Silver Sponsors:

Battery Power Systems • CORE Telecom Systems • GENBAND
Mapcom • Martin Enterprises • NW Technology Sales
Robinson Brothers Construction • Unitel Insurance
Valley Fab Company • Versalift Northwest

Walker and Associates and Adtran both provided water bottles

Golf Sponsors:

Calix sponsored the golf cart!

Corning, Robinson Brothers Construction and General Pacific sponsored the golf breakfast and CTI, Global Fibervision, Graybar, MaxCell, OFS, RWMT and Superior Essex sponsored golf holes.

Several comments were made by attendees and participants that this is the best show all year long in the Pacific Northwest — if you missed it this year, you should seriously plan now to attend next year!

The dates for the 2017 ITA Showcase will be published on the Event Calendar on the OTA website at www.ota-telecom.org as soon as they are confirmed. Show information will be distributed by Deb Low sometime in the late fall 2016. Don't Miss It!!

Credit to Kathy Rea of MACC for capturing the event in photos!





Board Candidate Statement

- Don Bitz

"Greetings Members of the Oregon Telecommunications Association: I am running for the position of NTCA The Rural Broadband Association Cooperative Director for the Northwest Region, which is now being vacated by Mitchell Moore. Please take a few minutes to read my bio and consider supporting me with your vote.

I was born and raised in Box Elder, Montana, a farm and ranch community in rural north central Montana that borders the Rocky Boy's Reservation of the Chippewa Cree Tribe. My grandfather homesteaded west of Box Elder in 1916 in what is now the Triangle Communications service area, and my family continues to reside there. I received my Bachelor of Science in Business Finance from Montana State University in Bozeman, and then returned to our farm and ranch operations in northcentral Montana. I also received my state insurance license and sold agricultural insurance for many years.

I am currently in my 12th year as a director on the board of Triangle Communications in Havre, Montana. Triangle serves over 17,000 subscribers in a 23,000-square-mile area of Montana, running south from the Canadian border almost to Yellowstone Park. I have had the privilege to work with NTCA staff on the Director Futures Group and am presently Vice Chairman of the NTCA Tribal Affairs Committee. In addition to my work at Triangle, I have served on numerous other community and church boards, as well as served as Chairman of the board at Westland Farm Mutual, an agricultural insurance provider. I presently serve on the Stockman Bank Advisory Board in Havre, Montana.

I am interested in serving on the NTCA board to help communicate the message of the Northwest Region to our national organization and government leadership. While NTCA understands the needs of rural America, there are some in our state and federal agencies who do not. If I am elected, I will work to share the needs of rural communities with regulatory and government leaders. The cooperative business model has helped build rural America and will continue to provide the connection between urban and rural America, providing the Federal government does not intervene. I am eager to contribute to the efforts of NTCA in protecting the goals and efforts of our cooperative telcos.

If elected, my priorities as Director of the Northwest Region will be:

- **OPEN COMMUNICATION** — I will work hard to establish a strong working relationship with you, the Northwest regional membership, and take your concerns and suggestions to the NTCA Board. I will personally visit your co-op so I can get to know you.
- **RURAL DEFINITION** — I will do my part to define rural America in a positive manner to our policymakers. I want to ensure that our needs and challenges are understood by the decision makers at both the State and Federal level. My life experience is rooted in rural America, and I am eager to share what I have learned about the benefits and challenges of that lifestyle.
- **TECHNOLOGICAL INNOVATION** — Rapid advancements in telecommunications technologies demand that our co-ops keep up



MAY 2016

- 24 *OTA Small Company & Board of Directors Meeting*
Tuesday - 9:30 a.m., Monitor Cooperative Telephone
- 24 *OTA Consumer Services & Marketing Committee Meeting*
Tuesday - 10:00 a.m., Cascade Utilities / Reliance Connects - Estacada

JUNE 2016

- 29 *OTA Outside Plant Committee Meeting*
Wednesday - 10:00 a.m., OTA office building; Conference Rm A - Salem
- 30 *OTA Scholarship Foundation Board of Directors Meeting*
Thursday - 10:00 a.m., OTA office building; Conference Rm A - Salem.

JULY 2016

- 7 *OTA CO-IT Committee Meeting*
Thursday - 10:00 a.m., Canby Telcom; River Room

AUGUST 2016

- 23 *OTA Consumer Services & Marketing Committee Meeting*
Tuesday - 10:00 a.m., OTA office building; Conference Rm A - Salem

SEPTEMBER 2016

- 7 *OTA CO-IT Pre-Seminar Committee Meeting*
Wednesday - 6:00 p.m., Parlor Suite at the Best Western Agate Beach Inn - Newport

to date in order to offer the best possible service to our customers. I will make a concerted effort to help co-ops be on top of all new ideas and technology. Sharing new ideas is a great and productive means to move our co-ops forward. Our membership expects and deserves our best in technology and education.

I would consider it a privilege to serve the Northwest Region as your Cooperative Director on the NTCA Board. It is important that the NTCA Board continues to have strong leadership, and I believe I possess those characteristics. Please feel free to contact me at 406-262-3597 or diverdon49@yahoo.com. You should have received your ballot and I would truly appreciate your vote by the May 27th postmark deadline. Thank you."

Oregon Telecommunications Association
&
Washington Independent Telecommunications Association
Joint Annual Meeting, May 16 – 18, 2016



1415 Fifth Avenue, Seattle



We hope you have registered and plan to attend on May 16-18. If you are not yet registered and still want to join us, please call Susan at the OTA office at 503-581-7430.

FREEMARK
INTERNATIONALS

OTA EVENT CALENDAR

ITA Showcase

March 2 – 3, 2016

Holiday Inn Portland Airport Hotel – Portland, OR

Outside Plant Seminar

April 14 – 15, 2016

Best Western Agate Beach Inn – Newport, OR

OTA- WITA Joint Annual Meeting

May 16 – 18, 2016

“Motif” (formerly the Red Lion Hotel) on Fifth Avenue – Seattle, WA

Central Office & Information Technologies Seminar

September 8 – 9, 2016

Best Western Agate Beach Inn – Newport, OR

Accounting Seminar

October 13 – 14, 2016

Best Western Agate Beach Inn – Newport, OR

Consumer Services & Marketing Seminar

October 27, 2016

Oregon Garden Resort – Silverton, OR



The new look website is now ready!

www.ota-telecom.org

Check it out today!

Notification of OTA President of Any Antitrust Concerns

OTA members, representatives and attendees should promptly bring any antitrust concerns to the attention of OTA President. Because antitrust law and policy is legally complex (especially in view of the heavily regulated nature of the telecommunications industry), all OTA members, representatives and attendees are expected and instructed to seek promptly the advice of counsel for OTA in the event that there is any question as to whether any contemplated action, activity, proposal, or other course of action may be in conflict with applicable law.

OTA members, representatives and attendees should terminate any discussion, seek legal counsel's advice, or, if necessary, leave any meeting or discussion where improper subjects are being discussed and explain the reasons for departure to those still in attendance.

For a copy of OTA's Antitrust Policy in its entirety, please contact the OTA office.

OTA Legal Counsel

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New Members

The OTA would like to welcome the following companies who have recently joined the association.

For contact info and links to their websites, just click on the web address or please visit the OTA website.

New Associate Members:

Alpha Guardian Networks
www.alphaguardian.net

Browns Agency NW
www.brownsagencynw.com

Genuine Cable Group
www.genuinecable.com

Telecom Surplus Resources
www.telecomsurplus.net

United-Tel Supply
www.unitedtelcupply.com

Westell Technologies
www.westell.com



NICK SCHAFFNER †

Manager — Fluid Communications, LLC
(971) 241-2400 • fluid@onlinemac.com
www.fluidcommunications.biz

As a private design and print subcontractor, Fluid Communications works with businesses to develop printed marketing material. Not only does Fluid design but also handles the printing, production and mailing. Just imagine; your own designer, printer and mail house, all in one. What's more? How about the fast turn-around time and great rates? Find out for yourself and contact Nick for a project quote today!

DID YOU KNOW? Nick, graduated Linfield College in 1995, with a degree in Studio Art and is an avid fisherman, golfer and loves his Red Sox. He is married with two daughters, knows all the words to Frozen songs, all the Disney princesses and can do pony tails.

fluid
communications, LLC



Need to contact the Oregon Telecommunications Association?

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Susan E. Allen

Office Manager/
Members Services Coordinator
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